

## Message Text

UNCLASSIFIED

PAGE 01 MANAMA 00214 191621Z

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ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 /017 W

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R 191336Z FEB 75

FM AMEMBASSY MANAMA BAHRAIN

TO USDOC WASHINGTON DC

INFO SECSTATE WASHINGTON 1892

AMEMBASSY TEHRAN IRAN

AMEMBASSY BEIRUT LE

AMEMBASSY JUDDA SAUDI ARABIA

UNCLAS MANAMA 0214

E.O.11652: N/A

TAGS : BEXP, BA

SUBJECT : SPECIAL TRADE OPPORTUNITY

1. AS AN IMMEDIATE REMEDY TO THE HOUSING CRISIS IN BAHRAIN, BAHRAIN'S MINISTRY OF DEVELOPMENT & ENGINEERING SERVICES HAS ANNOUNCED AN URGENT HOUSING PROGRAM TO PROVIDE TEMPORARY RELIEF PRESENT CRITICAL SHORTAGE AND FORM PART OF LONG RANGE HOUSING PROGRAM. PROGRAM WILL INCLUDE SERIES OF CONTRACTS FOR INDUSTRIALIZED HOUSING CONSTRUCTION TO ENABLE GOVERMENT TO USE SKILLS OF MANAGEMENT AND TECHNOLOGY OFFERED BY COMPANIES SPECIALIZING IN THIS WORK.

2. PROGRAM WILL BE IN TWO STAGES. FIRST STAGE WILL BE SELECTION BY OPEN TENDER OF A NUMBER OF COMPANIES MANUFACTURING HIGHLY INDUSTRIALIZED FACTORY-MADE (PREFABRICATED) BUILDING SYSTEMS ABLE TO PRODUCE HOUSING QUICKLY AND EFFICIENTLY. ONLY COMPANIES PREPARED UNDERTAKE COMPLETE RESPONSIBILITY FOR MANAGEMENT OF THE MANUFACTURING, ERECTION AND FINISHING SERVICE NEED APPLY. SECOND STAGE WILL BE SELECTION BY OPEN TENDER OF A NUMBER OF COMPANIES TO BUILD HOUSES BY SYSTEMS OF ADVANCED CONSTRUCTION METHODS. APPLICATION FOR SECOND STAGE WILL BE INVITED BY A LATER ANNOUNCEMENT.

3. COMPANIES, AGENTS OR REPRESENTATIVES INTERESTED IN RECEIVING TENDER DOCUMENTS FOR STAGE ONE SHOULD APPLY TO UNCLASSIFIED

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ADMINISTRATION SUPERVISOR, MINISTTRY OF DEVELOPMENT & ENGI-

NEERING SERVICES, P.O. BOX 235, ROOM 208, MANAMA, BAHRAIN,  
BY THURSDAY MARCH 6 ENCLOSING A NON-REFUNDABLE DEPOSIT  
OF BAHRAIN DINARS 50 (DOLLARS 130).

4. PREFABRICATED HOUSES HAVE RECENTLY BEEN INTRODUCED IN  
BAHRAIN BY PRIVATE SECTOR AND ARE RECEIVING GOOD RESPONSE  
DUE TO INCREASED CONSTRUCTION COSTS OF CONVENTIONAL BUILDINGS.  
TWO SWEDISH COMPANIES (HEDLUNDSAND VIKING) IN PARTNERSHIP  
WITH LOCAL FIRMS EXPECT LARGE ORDERS.

5. SHOULD BE GOOD OPPORTUNITY FOR U.S. FIRMS ABLE TO SUPPLY  
HOUSING TO WITHSTAND HOT, HUMID CLIMATE.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 FEB 1975  
**Decaption Date:** 01 JAN 1960  
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**Disposition Authority:** n/a  
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**Disposition Date:** 01 JAN 1960  
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